

Headquarters U.S. Air Force

Integrity - Service - Excellence

Balancing the Forces through Services Acquisition



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AFPEO, Combat and Mission Support
19 May 2009**

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Overview



- **Who we are**
- **Environmental Scan**
- **What We're Doing**
- **Improving Services Acquisition**
- **Take-aways**

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PEO/CM Mission



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Manage and oversee the acquisition and delivery of Air Force operational and mission support services for today's warfighter.

- Services \$100M to \$1B and A-76 actions >300 FTE
 - SAF/AQ delegations > \$1B
 - Service Requirements Validation
- Acquisition: Plan, Select, Execute



Air Force Program Executive Office Combat & Mission Support

170 Programs Valued at \$152 BILLION

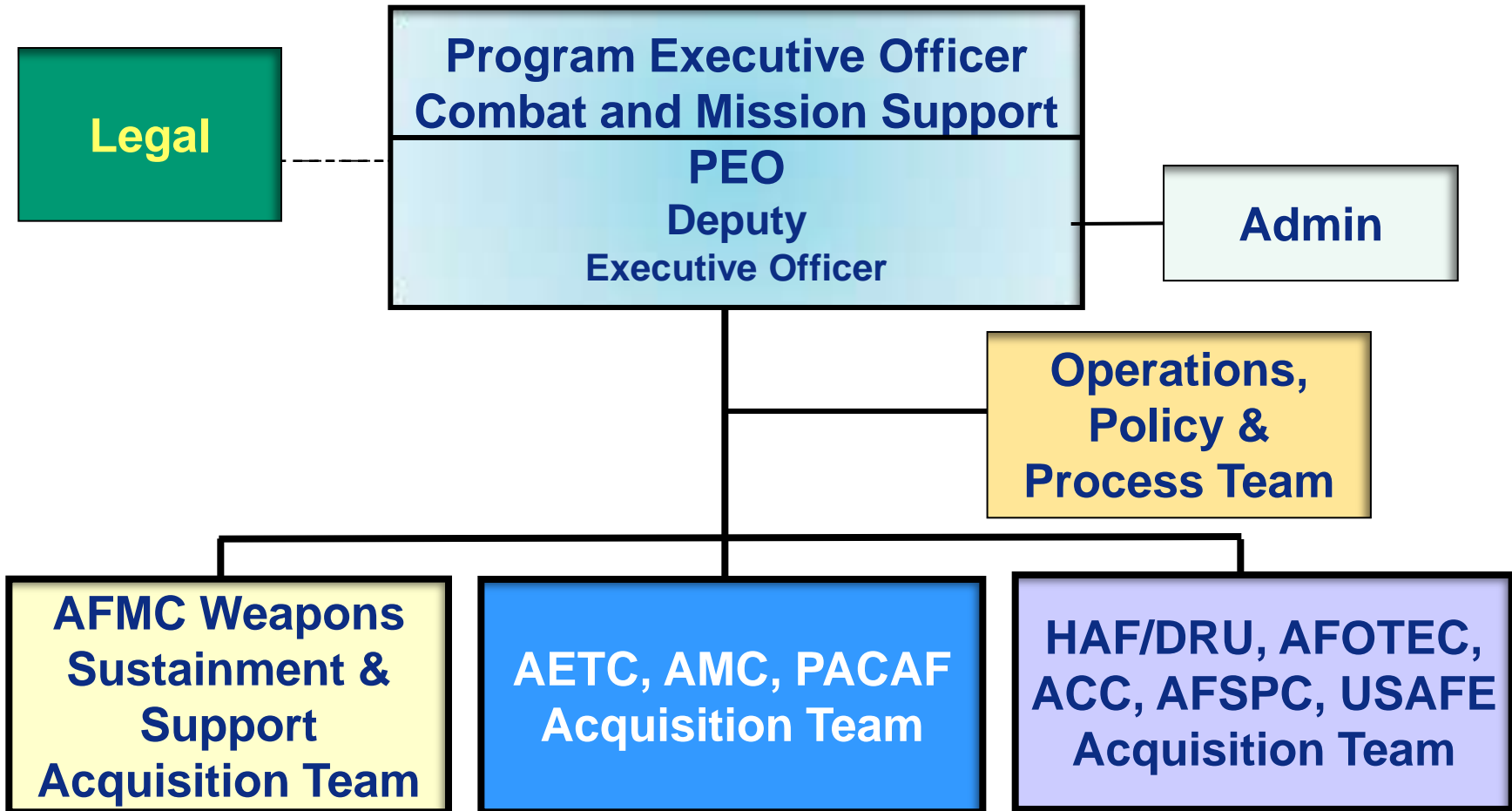
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PEO/CM Organizational Chart



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AFPEO/CM Organization

Aligned to Commodity



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| Commodity/Specialty | Acquisition Manager |
|---|----------------------------|
| A-76 BOS Contingency Ops/Support Installation Ops/BOS/Training | Mr. Rod Brittenham |
| A&AS IT Ops and Services Range Ops and Maintenance | Ms. Angelena Moy |
| Weapons System Sustainment | Ms. Lea Gallogly |
| Fee for Service Acquisitions | Ms. Lea Gallogly |



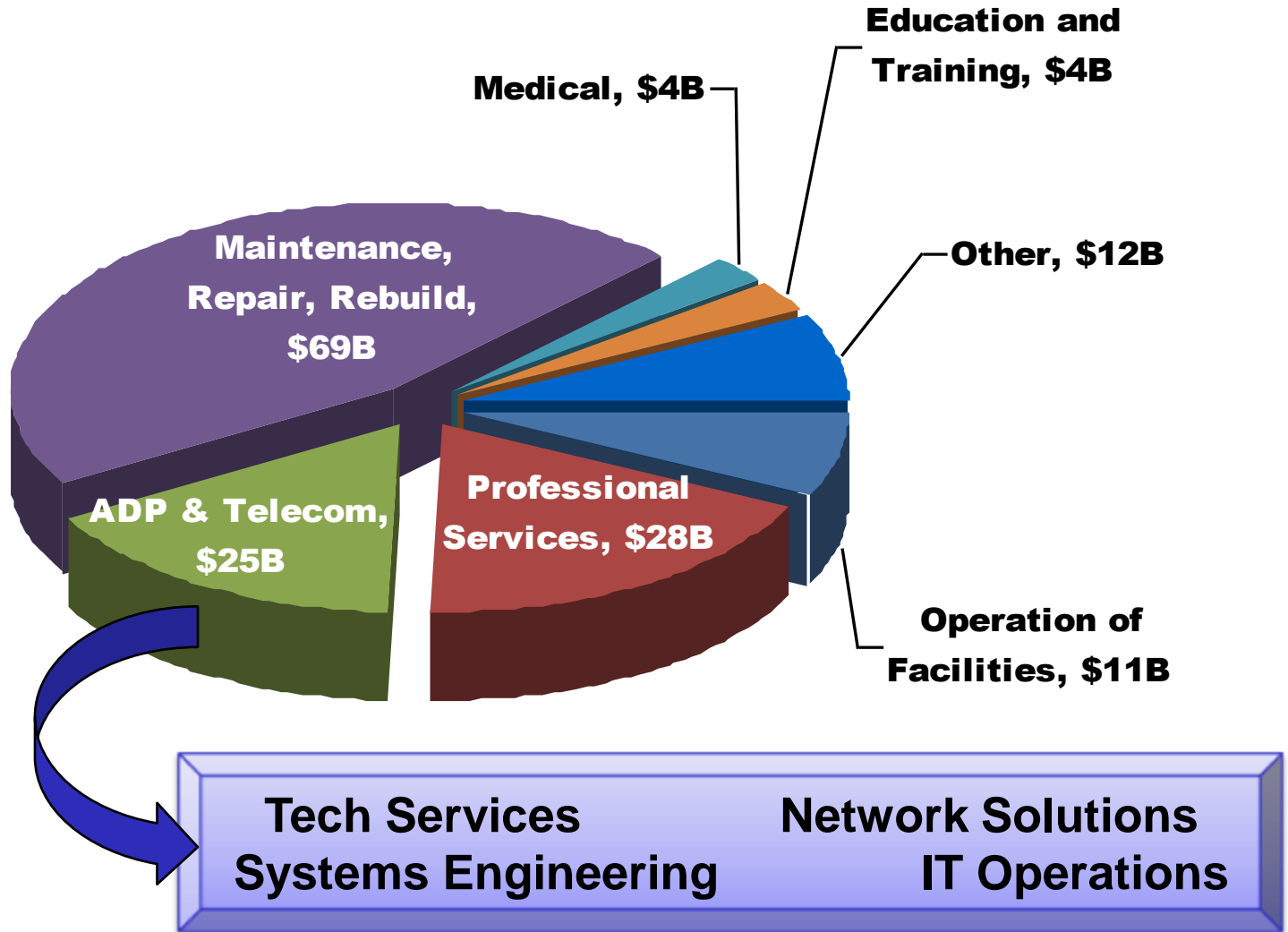
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Portfolio by Service Sector

FY08 AF Total Obligation Authority (TOA)





IT Portfolio Breakouts



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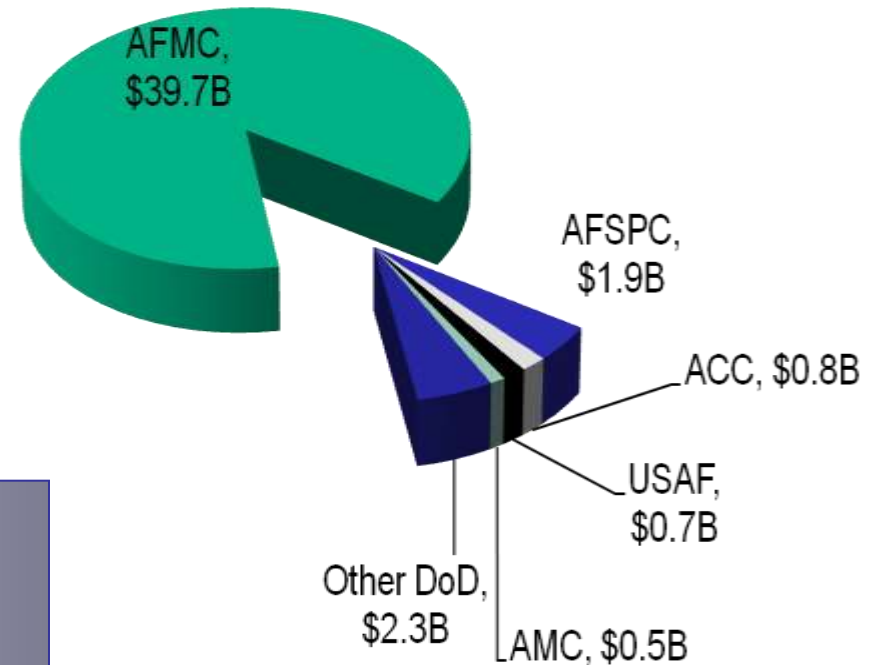
Top Large Contractors

General Dynamics Corp.
Lockheed Martin Corp.
Northrop Grumman Corp. (NG)
Booz Allen Hamilton Inc. (BAH)
Aerospace Testing Alliance-CSC
SI International Inc
CSC Applied Technologies LLC
Harris Corp.
RS Information Systems Inc.

Top Small Contractors

Centech Group, Inc.
Multimax Inc
NCI Information Systems Inc (INCU)
Telos Corp

\$ by MAJCOM across Program Life





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AFPEO/CM IT Portfolio Pre-Award



| Description | Value | MAJCOM |
|--|----------------|------------------|
| NETCENTS 2 | \$19 B | AFMC |
| Universal Communications Support | \$400 M | AFSPC |
| Senior Leader C3 System-Airborne Broadband Satellite Comm (FY10-15) | \$451 M | AMC |
| Software, Network, Information, Modeling, and Simulation/DTIC | \$2.0 B | Other DoD |
| USNORTHCOM-NORAD Information Technology (N2IT) | \$263 M | Other DoD |



AFPEO/CM IT Portfolio Post Award



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| Description | Value | MAJCOM |
|---|----------------|---------------|
| AEDC Operations, Maintenance, Info Mgt and Support | \$2.7 B | AFMC |
| Defense Messaging System Sustainment | \$750 M | AFMC |
| Intel Info Cmd & Control Equipment & Enhancements | \$2 B | AFMC |
| Network Centric Solutions | \$9 B | AFMC |
| Sr Year Electro-Optical Reconnaissance System - 2/2A | \$290 M | AFMC |
| Command, Control, Communications, Computer, Intelligence, Information Technology, Surveillance, and Reconnaissance | \$800 M | AFSPC |
| Network and Space Operations & Maintenance Program | \$480 M | AFSPC |
| Technical Services and Space Operations Support | \$180 M | AFSPC |
| STRATCOM ITCC | \$527 M | ACC |
| Systems Engineering, Management, & Sustainment for AF Weather Systems II | \$239 M | ACC |
| AF Pentagon Comm Agency | \$702 M | USAF |

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Environmental Scan - Congress



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- **FY08 NDAA – Budgets, Inventories, Competition**
 - **No T&M/Labor Hr Contracts for Commercial Services**
 - **Independent Management Reviews**
 - **Reporting**
 - **Multiple awards for IDIQ TO/DO competitions**
 - **TO/DO competitions >\$10M are subject to protest**
 - **FY09 NDAA – Ethics and Accountability**
 - **Develop definition/criteria for inherently governmental functions**
 - **Prevent Personal Conflicts of Interest by Contractors**
 - **Pending Legislation**
 - **Convert Contracted Services to Organic**
-

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Environmental Scan - OSD



- **Increased small business opportunities**
- **Increased Competition**
- **In general, 3-5 year contract term**
- **Annual Inventories**
- **Peer Reviews**
- **Improved Contractor Surveillance**
- **T&M/Labor Hr Contracts (last resort)**
- **Limited use of Cost Plus Award Fee**

***Continued scrutiny at an
Increasing level of detail***

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PEO/CM Objectives



- 1. Better manage AF dollars spent on contracted services**
- 2. Improve oversight on contracted service providers**
- 3. Increase effectiveness of contracted service providers**
- 4. Make faster, more timely contract awards**

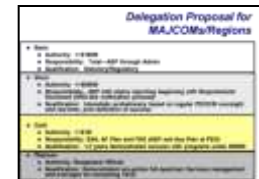


PEO/CM Initiatives



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- Engage MAJCOMs and HQ AF-level requirements owners in decision process
- Establish consistent repeatable processes
 - Improve transparency and communications
 - Templates as baseline for continuous process improvement
- Improve Contract tracking and oversight
 - Post-award review and accountability
 - Further development of Section 807 reporting tools
 - Reinstitute annual execution reviews
 - Examine COR roles and responsibilities
- Define Services Acquisition certification/training track





Improving Services Acquisition



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- **Expectations of AF Services Programs**
 - **Serious about competition**
 - **Early on dialogue with industry**
 - **Clearly defined requirements; well written RFPs**
 - **High-quality, simplified source selections**
 - **Meaningful small business opportunities**
 - **More robust post-award teams and oversight**
- **Expectations from Industry**
 - **High quality feedback on draft RFPs**
 - **Well supported cost estimates/reasonable fee expectations**
 - **Proposal commitments (eg. small business employment)**
 - **Superior performance**
- **Post –award accountability**

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Takeaways



- **Desired behaviors**
 - **Smarter, more engaged services consumers**
 - **More competitive industry partners**
 - **Enterprise-wide acquisition planning**
 - **High quality, performing contractor**

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QUESTIONS ?



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What Can Industry Do?



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■ Pre-award

- Participate in Pre-RFP activities
 - Requests for information
 - Industry Days
 - Provide feedback on draft RFPs and PWSs
 - Challenge ill-defined and non-performance-based requirements
- Offer innovative and different approaches
- Offer cost savings alternatives

■ Be a responsive and responsible provider

- Live up to your commitments

■ Communicate

- Annual courtesy visits
- Industry-Government Councils
- Conferences and round-tables

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Tools

AFPEO/CM Resources



- E-mail: afpeocm-shared@pentagon.af.mil
- Call: (703) 588-7190; DSN 425-7190
- Portal site: <https://www.my.af.mil/gcss-af/afp40/USAF/ep/globalTab.do?command=function&pagelId=681742&channelPagelId=-1968762&parentCategoryId=-1968762>
- Community of Practice:
<https://wwwd.my.af.mil/afknprod/ASPs/CoP/OpenCoP.asp?Filter=OO-AQ-AF-25>
- Public web site:
<http://ww3.safaq.hq.af.mil/organizations/peo/index.asp>

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